Search Engine Optimization: Utilizing Transactional Queries to Increase Site Traffic

Prepared by Robyn Morgan



How People Interact with Search Engines

Transactional Queries

Search queries by users who wish to make a transaction.

Example:

Say you heard about the new Mary Roach book on the radio, and you decide you want to purchase it. You visit Google, and your query is "gulp mary roach."

Let's see what happens...

+You	Search	Images	Maps	Play	YouTube	News	Gmail	Drive	Calendar	More -		
God	gle	gulp ma	ary roach	1							٩	
		Web	Images	Maps	Shoppi	ng Ne	ws I	More 👻	Search tools			
		About 22	,800 resu	lts (0.38	3 seconds)							

Gulp: Adventures on the Alimentary Canal: Mary Roach ... www.amazon.com > ... > Biological Sciences > Anatomy

An Amazon Best Book of the Month, April 2013: Mary Roach's investigations into weird body science were inspired by a plastic torso with removable organs in ...

Gulp: Adventures on the Alimentary Canal, by Mary Roach www.maryroach.net/gulp.html

In Gulp we meet the scientists who tackle the questions no one else thinks —or has the courage —to ask. How much can you eat before your stomach bursts?

News for gulp mary roach



In Digestion: Mary Roach Explains What Happens To The Food We Eat NPR - 1 day ago But Mary Roach — whose latest book is Gulp: Adventures on the

Alimentary Canal — did just that. Gulp takes a close look at the human ...

WNAS

Gulp: Adventures on the Alimentary Canal by Mary Roach - Reviews ... www.goodreads.com > Food And Drink > Food

***** Rating: 4.2 - 71 votes

 $14\ hours\ ago-Gulp\ has\ 71\ ratings\ and\ 36\ reviews.\ Robin\ said:\ This is\ a\ book\ not\ to\ devour,\ but\ to\ take\ in\ small\ bites,\ slowly\ savoring\ and\ digesting\ every\ ...$

Book review: Gulp by Mary Roach - Books - The Boston Globe

bostonglobe.com/arts/books/2013/03/...gulp-mary-roach/.../story.htm... 2 days ago – Just how and why did Elvis Presley die on the toilet? What is a "prison wallet"? Which sex is the greater offender flatulence-wise? If these are ...

Mary Roach | W. W. Norton & Company

books.wwwnorton.com/books/Author.aspx?id=6103

Gulp: Adventures on the Alimentary Canal. The irresistible, ever-ourious, and always best-selling Mary Roach returns with a new adventure to the invisible realm ...

Listen to Mary Roach: 'Gulp: Adventures on the Alimentary Canal ... tunein.com/.../Mary-Roach-Gulp-Adventures-on-the-Alimentary-Can...

10 hours ago – Mary Roach: 'Gulp: Adventures on the Alimentary Canal' - Fresh A: Apr 1, 2013 - listen online, location, contact, schedule and broadcast ...

Mary Roach: 'Gulp'

townhallseattle.org/mary-roach-gulp/

Mary Roach, called "America's funniest science writer," ventures down the hatch on a one-of-a-kind tour of our insides. Roach introduces the scientists who ...

'Gulp,' by Mary Roach - San Francisco Chronicle

www.sfchronicle.com/books/.../Gulp-by-Mary-Roach-4395356.php

"Gulp" is all about the tube - Roach prefers to describe it as a "railroad flat: a long structure, one room opening onto the next" - that extends from your pie hole to ...

Mary Roach (mary roach) on Twitter

https://twitter.com/mary_roach

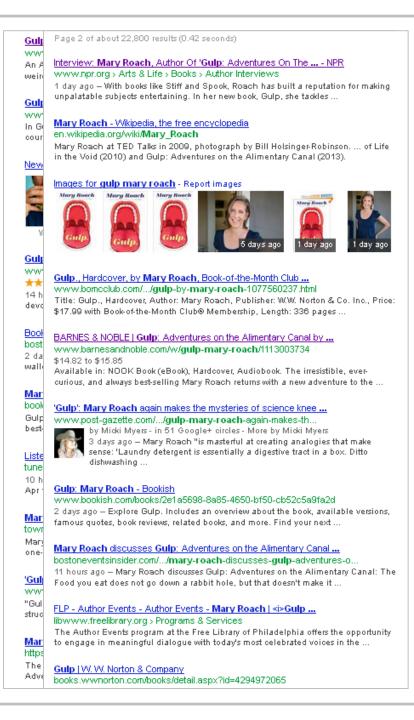
The latest from Mary Roach (@mary_roach). I write books, most recently GULP: Adventures on the Alimentary Canal (April 2013). Also: STIFF, PACKING FOR ...

Page One

When you search for "gulp mary roach" on Google, this is the first page of results.

Not surprisingly, Amazon is first.

The author's personal website is on the first page of results, and so are Good Reads and her publisher.



Page Two

On the second page of results, you see Barnes & Noble and Bookish.

<u>Gulı</u> ww	Page 2	Page 3 of about 22,800 results (0.39 seconds)
An A	Intervie	Mary Roach - Gulp Book Passage
wein	www.r	www.bookpassage.com/event/mary-roach-gulp
	1 day a	The alimentary canal that Gulp: Adventures on the Alimentary Canal (\$26.95)
~ .	unpala	explores is classic Mary Roach terrain: the questions inspired by our insides are as
<u>Gul</u>		
ww	Mary F	Mary Roach - Gulp - San Francisco Events & Entertainment
In Gi cour	en.wiki	events.sfgate.com > > San Francisco Ethnic & Cultural Events
cour	Mary R	Mon, Apr 22 - Jewish Community Center of San Francisco, San Francisco, CA
	in the \	Get details for Mary Roach - Gulp: Adventures on the Alimentary Canal, including
New		date, start time, driving directions and more. Find other - Ethnic & Cultural
	Images	
	Mary Re	Why "Asshole" Is High Praise and Other Anatomy Lessons With
		www.motherjones.com//mary-roach-gulp-interview-diges
		by Sarah Zhang - in 67 Google+ circles - More by Sarah Zhang
14		9 hours ago – Let Mary Roach be your guide through all things digestive.
0	Gulj	The author of winsome expositions on astronauts (Packing for Mars), cadavers
~ .		(Stiff)
<u>Gul</u>		
ww.	Gulp.,	Gulp Review Book Reviews and News EVV.com
**	www.	www.ew.com/ew/article/0,,20681734,00.html
14 h devo	Title: G	Mar 19, 2013 – Details Release Date: Apr 01, 2013; Writer: Mary Roach; Genre:
deoc	\$17.99	Nonfiction; In Gulp, she roots around the bowels of research literature for
Bool	BARNE	Mary Roach - Gulp (NORTON)
bost	www.	www2.bookstore.washington.edu//events_cal.tat?04
2 da wallo	\$14.82	Mary Roach. Gulp (NORTON). Town Hall Seattle. Reading & Book Signing. Gulp.
ovani	Availat	The woman called Americas funniest science writer ventures down the hatch
	curious	
Mar		In Digestion: Mary Roach Explains What Happens To The Food We
book	'Gulp':	www.wbur.org//in-digestion-mary-roach-explains-what-happens-to
Gulp best-	www.	1 day ago – But Mary Roach — whose latest book is Gulp: Adventures on the
Dest		Alimentary Canal — did just that. Gulp takes a close look at the human
Liste	108 M 7 1	Mary Roach, Author of "Gulp Adventures on the Alimentary Canal
tune		www.goldstar.com/events/san-francisco-ca/author-mary-roach
10 h	Gulp: I	Oakland, California-based author Mary Roach is fascinated by popular science. To
Apr	www.	date, her books have covered topics as diverse as death ("Stiff: The Curious
	2 days	
Mar	famous	Author Event: Mary Roach - Gulp: Adventures on the Alimentary Canal
towr		unionsquarenyc.org > Explore 24 hours andis, author Many Banch at Barros & Noble for a talk shout her part
Marg	Mary F	21 hours ago — Join author Mary Roach at Barnes & Noble for a talk about her new book Gulp: Adventures on the Alimentary Canal, her latest rollicking foray
one-	boston	book Gup. Adventures on the Annentary Canal, her fatest fornoking foray
	11 hour	Object 1 Star 1970 - De de Liéns Marca - De serbit Deve des Objects
'Gul	Food ye	Chat Live With 'Gulp' Author Mary Roach Popular Science
ww.	· _	www.popsci.com/science/article//chat-live-gulp-author-mary-roach 5 days ago – Have questions for Mary Roach? Fire away! The author of Stiff, Spook,
"Gul	FLP - A	and Packing for Mars is here to discuss her latest book.
struc	libwwy	ene i evenig tot meno lo frefe to staveno frei fatest poort.
	The Au	Turner Beaks, Cultur Advertures on the Africanteur Constitut Marco
Маг	to enga	iTunes - Books - Gulp: Adventures on the Alimentary Canal by Mary https://tunes.apple.com/us/book/gulp.adventures/d5870302782
https		https://itunes.apple.com/us/book/ gulp -adventures/id587030278? The alimentary canal is classic Mary Roach terrain: the questions explored in Gulp
The	Gulp	are as taboo, in their way, as the cadavers in Stiff and every bit as surreal as
Adve	books.	

Page Three

Where's Books-A-Million?

<u>Gulı</u> ww	Page 2	Page 3	Page 4 of about 24,400 results (0.40 seconds)
An A	Intervie	Mary R	Mary Roach - Gulp: Adventures on the Alimentary Canal Politics
wein	www.r	www.k	www.politics-prose.com//mary-roach-gulp-adventures-alimentary-c
overn	1 dav a	The ali	Mary Roach - Gulp: Adventures on the Alimentary Canal. Non Fiction. Start: Apr 6
	unpala	explore:	2013 3:30 pm. End: Apr 6 2013 4:30 pm. Whether investigating the fine points
Guli	anpara	exprore.	2013 3.30 pm. End. Apro 2013 4.30 pm. whether moesugating the fine points
ww.			
In G	Mary F	Mary R	Gulp: Book summary and reviews of Gulp by Mary Roach
cour	en.wiki	events.	www.bookbrowse.com/bb_briefs/detail/index.cfm/ezine/gulp
	Mary R	Mon, Aj	Gulp: Summaryiz ½and reviews of Gulp by Mary Roach.
bloug	in the ∖	Get det	
New		date, st	Many Departs, Anthen of BCathers, Astronomy on the Alignmetry (Const.
	Images		Mary Roach, Author of "Gulp Adventures on the Alimentary Canal
	Mary Re	Why "A	www.goldstar.com/events/san-francisco-ca/author-mary-roach-1
		www.n	Oakland, California-based author Mary Roach has written books on such diverse
			popular science topics as death ("Stiff: The Curious Lives of Human Cadavers")
	para a		
υ	Gulj		Big 'Gulp' mndaily.com - The Minnesota Daily
			www.mndaily.com > A&E > Food
Guli			6 hours ago – Big 'Gulp'. Mary Roach's new book "Gulp" navigates the entrails of the
ww.	~ .	Gulp R	human body from mouth to behind in her voyage down the alimentary
**	<u>Gulp.</u>	WWW.e	,
14 h	www.	Mar 19.	A als Second Departs Activities Inter A Live Cleat Terramous (2020). The
devo	Title: G	Nonficti	Ask Mary Roach Anything: Join A Live Chat Tomorrow With The
	\$17.99		www.popsci.com//ask-mary-roach-anything-live-chat-author-gulp
Bool			6 days ago — One of our favorite stories in the latest issue of Popular Science is an
bost	BARNE	Mary R	excerpt from Mary Roach's new book.
2 da	www.	www2	
walle	\$14.82	Mary Ro	Gulp: Adventures on the Alimentary Canal by Mary Roach:: Reader
00411	Availat	The wo	ebookstore.sony.com > Science & Nature > Biology
	curious		Mar 24, 2013 – The irresistible, ever-curious, and always best-selling Mary Roach
Mar		In Diges	returns with a new adventure to the invisible realm we carry around inside.
book	'Gulp':	WWW.v	
Gulp	www.	1 day a	Gulp: Adventures on the Alimentary Canal by Mary Roach
best-		Aliment	www.bookshopsantacruz.com/gulp-adventures-alimentary-canal
	1125		The irresistible, ever-curious, and always best-selling Mary Roach returns with a new
Liste	20.02	Mary R	adventure to the invisible realm we carry around inside."America's funniest
tune		www.c	,
10 h		Oakland	Advette Defensible and Development and Child
Apr	Gulp: I	date, he	What's Eating Mary Roach? Commonwealth Club
	www.k		www.commonwealthclub.org/node/65070
Mar	2 days	Author	Mary Roach, Author, Gulp – Adventures on the Alimentary Canal, Stiff, Bonk and Backing for Mary Is conversion with Adam Backers, Adialog Editor, Wind
Mar	famous	unionso	Packing for Mars In conversation with Adam Rogers, Articles Editor, Wired
towr		21 hour	
Marg	Mary F	book Gu	"Gulp" by Mary Roach WAMC
one-	boston	DOOKOC	warnc.org/post/gulp-mary-roach
	11 hour		1 day ago — Science writer, Mary Roach, started out as a magazine journalist, but
'Gul	Food v	<u>Chat Liv</u>	eventually parlayed her column for Salon.com into her first book, Stiff: The
ww.	·····/	www.p	
"Gul		5 days /	Mary Roach - The Daily Show with Jon Stewart - 04/01/13 - Video
struc	FLP - A	and Pa	www.thedailyshow.com/watch/non-april/mary-roac
	libwwv		12 hours ago
Маг	The Au to enga	iTunes -	Mary Roach discusses her book, "Gulp "Gulp" author Mary
https	to enga	https://it	Roach breaks down the process by which
The		The ali	
i ne Adve	Gulp \	are as t	More videos for gulp-mary roach »
7.000	books./		

Page Four

Still looking for Books-A-Million...

<u>Gul</u> j	Page 2	Page 3	Page 4	Page 5 of about 24,400 results (0.30 seconds)
ww	Intervie	ManuD	Many D	Mary Roach tackles how it all goes down in 'Gulp' Metro.us
An A	www.r	<u>Mary R</u>	Mary R	
wein	1 day a	www.k	www.p	Mar 24, 2013 – Author Mary Roach, who has built her career on delighting in aspects
	unpala	The ali	Mary Ro	of the human body that most people would rather just ignore, takes on
Gulp	diipala	explore:	2013 3:	or the number body that most people would famely dat ignore, takes on
vw				
n G	Mary F	Mary R	Gulp: E	Mary Roach Gulp: Adventures on the Alimentary Canal - Free in
our	en.wiki	events.	www.k	www.meetup.com/Free-in-Philly/events/101531542/
	Mary R	Mon, A	Gulp: S	Thu, Apr 4 - 1901 Vine St, Philadelphia, PA
.	in the ∖	Get det	CO.P. C	Mary Roach Gulp: Adventures on the Alimentary Canal (A) When: Thursday, April 4,
lew		date, st		2013 at 7:30PM Where: Central Library Cost: FREE No tickets required.
	Images		Mary R	
	Mary Re	Why "A	www.g	Mary Roach, Author of Packing for Mars, Stiff, Spook and Bonk
200		www.n	Oakland	www.maryroach.net/books.html
		VV VV VV.1	popular	"Dependably witty, especially when it ventures far into the ether Roach makes a
				clever investigator and a thoroughly entertaining, if skeptical, tour guide."
V	Guli	10	Big 'Gul	
			www.n	Gulp: Adventures on the Alimentary Canal - Mary Google Books
Gulp			6 hours	books.google.com > Science > Life Sciences > Anatomy & Physiology
vw/			human	★★★★★ Rating: 4 - 13 reviews
**	Gulp.,	<u>Gulp R</u>	numan	America's funniest science writer" (Washington Post) takes us down the hatch on an
14 h	www.k	WWW.6		unforgettable tour. The alimentary canal is classic Mary Roach terrain: the
ievo.	Title: G	Mar 19,	Ask Ma	unorgenable tour. The annientary canal is classic mary roach tenam, the
eou	\$17.99	Nonficti	www.p	
			6 days a	Mary Roach - Gulp: Adventures on the Alimentary Canal - Jewish
Bool	BARNE	Mary R	excerpt	events.marinij.com > > San Francisco Ethnic & Cultural Events
ost	www.	www2		Mon, Apr 22 - Jewish Community Center of San Francisco, San Francisco, CA
da!	\$14.82	Mary Re	Culm	San Francisco Event: Mary Roach - Gulp: Adventures on the Alimentary Canal - Find
alle	Availat	The wo	<u>Gulp: A</u> ebookst	event details, directions, start time, and other related events.
	curious			
Иаг	canous	In Diverse	Mar 24,	Gulp: Adventures on the Alimentary Canal - Mary Google Books
book		In Diges	returns (books.google.com > Science > Life Sciences > Anatomy & Physiology
	'Gulp':	WWW.V		The irresistible, ever-curious, and always best-selling Mary Roach returns with a new
Gulp	www.	1 day a	Gulp: A	adventure to the invisible realm we carry around inside."America's funniest
oest-		Aliment	www.k	
	1 24		The irre	What killed Elvis? 'Gulp' - Cosmic Log - MSNBC.com
iste	100 000	Mary R	adventu	cosmiclog.nbcnews.com//17505078-what-killed-elvis-g
une		www.c		by Alan Boyle - in 14,783 Google+ circles - More by Alan Boyle
Οh		Oaklan	(Advertige)	5 days ago – In "Gulp: Adventures on the Alimentary Canal," she surveys
Apri	Gulp: I	date, he	<u>What's</u>	centuries Mary Roach: Well, a couple of things: One of them was
·	www.k		www.c	something I
	2 days	Author	Mary Ro Decision	×
<u>lar</u>	famous	unionso	Packing	Mary Roach - Gulp: Adventures on the Alimentary Canal Tickets at
owr		21 hour		
/lanj	Mary F	∠1 nour book Gu	"Gulp"	events.pressdemocrat.com//312773343-mary-roach-gulp-adventur Find infershout Mary Papels - Gulp: Adventures on the Alimentary Capal, happening
ne-	boston	DOOK GO	warne.c	Find info about Mary Roach - Gulp: Adventures on the Alimentary Canal, happening
	11 hour		1.4	on Anvil 24 11 men community center of can manual the trip of
Gul		<u>Chat Li</u>	eventua	
VW	Food ye	· · · · · · · · · · · · · · · · · · ·		Gulp by Mary Roach (Hardcover): booksamillion.com
Gul		5 days a		www.booksamillion.com/p/Gulp/Mary-Roach/9780393081572
truc	<u>FLP - A</u>	and Par	Mary R	Jan 21, 2013 - Booksamillion.com: Buy Gulp : Mary Roach (9780393081572)
	libwwv			Hardcover. Save on discounted bestsellers and best book selections of Life
	The Au	iTunes		
Лаг	to enga	https://i	3	Gulp., Hardcover, by Mary Roach, Scientific American Book Club
ttps		The ali		www.sciambookclub.com//gulp-by-mary-roach-1077560262.html
he	Gulp I)	are ast.		Title: Gulp., Hardcover, Author: Mary Roach, Publisher: W.W. Norton & Co. Inc., Price:
Adve	books.	are as ti	More vi	\$20.99 with Scientific American Book Club® Membership, Length: 336

Page Five

There's Books-A-Million! It's on the fifth page...

Guli	Page 2	Page 3	Page 4	Page 5 of about 24,400 results (0.30 seconds)
ww.			-	
An A	Intervie	Mary R	Mary R	Mary Roach tackles how it all goes down in 'Gulp' Metro.us
wein	www.r	www.k	www.p	www.metro.us//mary-roach-tackles-how-it-all-goes-down-in-gulp/
	1 day a	The ali	Mary Ro	Mar 24, 2013 – Author Mary Roach, who has built her career on delighting in aspects
Cult	unpala	explore:	2013 3:	of the human body that most people would rather just ignore, takes on
<u>Gul</u>		-		
ww.	Mary F	Mary R	Gulp: B	Mary Roach Gulp: Adventures on the Alimentary Canal - Free in
In Gi cour	en.wiki	events.	www.b	www.meetup.com/Free-in-Philly/events/101531542/
cour	Mary R	Mon, A		Thu, Apr 4 - 1901 Vine St, Philadelphia, PA
	in the \	Get det	Gulp: S	Mary Roach Gulp: Adventures on the Alimentary Canal (A) When: Thursday, April 4,
New		date, st.		2013 at 7:30PM Where: Central Library Cost: FREE No tickets required.
	Imagina		Mary R	
	Images	Why "A	www.g	Mary Roach, Author of Packing for Mars, Stiff, Spook and Bonk
- Star	Mary Re		Oakland	www.maryroach.net/books.html
		www.n	popular	"Dependably witty, especially when it ventures far into the ether Roach makes a
		G		clever investigator and a thoroughly entertaining, if skeptical, tour guide."
V	Gul		Big 'Gul	
			www.n	Gulp: Adventures on the Alimentary Canal - Mary Google Books
Gult			6 hours	books.google.com > Science > Life Sciences > Anatomy & Physiology
ww.		Gulp R	human	★★★★★ Rating: 4 - 13 reviews
**	Gulp.	WWW.6		America's funniest science writer" (Washington Post) takes us down the hatch on an
14 h	www.	Mar 19,	0 als 80a	unforgettable tour. The alimentary canal is classic Mary Roach terrain: the
devo	Title: G	Nonficti	<u>Ask Ma</u>	
	\$17.99		www.p	Mary Roach - Gulp: Adventures on the Alimentary Canal - Jewish
Book			6 days a	events.marinij.com > > San Francisco Ethnic & Cultural Events
bost	BARNE	Mary R	excerpt	Mon, Apr 22 - Jewish Community Center of San Francisco, San Francisco, CA
2 da	www.ł	www2		San Francisco Event: Mary Roach - Gulp: Adventures on the Alimentary Canal - Find
walli	\$14.82	Mary Ro	Gulp: A	event details, directions, start time, and other related events.
	Availat	The wo	ebookst	
	curious		Mar 24,	Gulp: Adventures on the Alimentary Canal - Mary Google Books
Mar		In Diges	returns (books.google.com > Science > Life Sciences > Anatomy & Physiology
book	'Gulp':	WWW.V		The irresistible, ever-curious, and always best-selling Mary Roach returns with a new
Gulp	www.	1 day a	Gulp: A	adventure to the invisible realm we carry around inside."America's funniest
best-		Aliment	www.k	·
	120		The irre	What killed Elvis? 'Gulp' - Cosmic Log - MSNBC.com
Liste	1 M 1 -	Mary R	adventu	cosmiclog.nbcnews.com//17505078-what-killed-elvis-g
tune		www. <u>c</u>		by Alan Boyle - in 14,783 Google+ circles - More by Alan Boyle
10 h		Oakland	What's	5 days ago – In "Gulp: Adventures on the Alimentary Canal," she surveys
Apr	<u>Gulp: I</u>	date, h∢	WWW.c	centuries" Mary Roach: Well, a couple of things: One of them was
	www.ł		Mary Ro	something I
Mar	2 days	Author	Packing	
towr	famous	unionso	r waang	Mary Roach - Gulp: Adventures on the Alimentary Canal Tickets at
Man		21 hour		events.pressdemocrat.com//312773343-mary-roach-gulp-adventur
one-	Mary F	book Gu	"Gulp"	Find info about Mary Roach - Gulp: Adventures on the Alimentary Canal, happening
	boston		warne.c	on April 21 at 1
	11 hour	Chat Liv	1 day	
'Gul	Food ye	W	eventua	Gulp by Mary Roach (Hardcover): booksamilion.com
WW.		5 days a		www.booksamillion.com/p/Gulp/Mary-Roach/9780393081572
"Gul	FLP - A	od Pa	Mary R	Jan 21, 2013 - Booksamillion.com: Buy Gulp : Mary Roach (9780393081572)
struc	libwwy			Hardcover. Save on discounted bestsellers and best book selections of Life
	The Au	iTunes		
Mar	to enga	https://i	1 - 3	Gulp., Hardcover, by Mary Roach, Scientific American Book Club
https		The ali	1	www.sciambookclub.com//gulp-by-mary-roach-1077560262.html
The	Gulp IV	are as t		Title: Gulp., Hardcover, Author: Mary Roach, Publisher: W.W. Norton & Co. Inc., Price:
Adve	books.	are as t	More vi	\$20.99 with Scientific American Book Club® Membership, Length: 336
				· · · · · · · · · · · · · · · · · · ·

Relevance and Importance

Relevance and Importance determine search engine result rankings. The more relevant a search result is, the more it will be chosen by users. The more users who choose to click on a search result, the more important it will be deemed by the search engine. The more important a search result is deemed, the higher its ranking will be in the search engine.

If we provide useful and relevant information to users, our rankings will, over time, improve, and we will, over time, get additional valuable traffic to our website.