# Search Engine Optimization: Utilizing Transactional Queries to Increase Site Traffic

## Prepared by Robyn Morgan



# How People Interact with Search Engines

## **Transactional Queries**

Search queries by users who wish to make a transaction.

Example:

Say you heard about the new Mary Roach book on the radio, and you decide you want to purchase it. You visit Google, and your query is "gulp mary roach."

Let's see what happens...

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#### Gulp: Adventures on the Alimentary Canal: Mary Roach ... www.amazon.com > ... > Biological Sciences > Anatomy

An Amazon Best Book of the Month, April 2013: Mary Roach's investigations into weird body science were inspired by a plastic torso with removable organs in ...

#### Gulp: Adventures on the Alimentary Canal, by Mary Roach www.maryroach.net/gulp.html

In Gulp we meet the scientists who tackle the questions no one else thinks —or has the courage —to ask. How much can you eat before your stomach bursts?

#### News for gulp mary roach



In Digestion: Mary Roach Explains What Happens To The Food We Eat NPR - 1 day ago But Mary Roach — whose latest book is Gulp: Adventures on the

Alimentary Canal — did just that. Gulp takes a close look at the human ...

WNAS

#### Gulp: Adventures on the Alimentary Canal by Mary Roach - Reviews ... www.goodreads.com > Food And Drink > Food

#### \*\*\*\*\* Rating: 4.2 - 71 votes

 $14\ hours\ ago-Gulp\ has\ 71\ ratings\ and\ 36\ reviews.\ Robin\ said:\ This is\ a\ book\ not\ to\ devour,\ but\ to\ take\ in\ small\ bites,\ slowly\ savoring\ and\ digesting\ every\ ...$ 

#### Book review: Gulp by Mary Roach - Books - The Boston Globe

bostonglobe.com/arts/books/2013/03/...gulp-mary-roach/.../story.htm... 2 days ago – Just how and why did Elvis Presley die on the toilet? What is a "prison wallet"? Which sex is the greater offender flatulence-wise? If these are ...

#### Mary Roach | W. W. Norton & Company

#### books.wwwnorton.com/books/Author.aspx?id=6103

Gulp: Adventures on the Alimentary Canal. The irresistible, ever-ourious, and always best-selling Mary Roach returns with a new adventure to the invisible realm ...

#### Listen to Mary Roach: 'Gulp: Adventures on the Alimentary Canal ... tunein.com/.../Mary-Roach-Gulp-Adventures-on-the-Alimentary-Can...

10 hours ago – Mary Roach: 'Gulp: Adventures on the Alimentary Canal' - Fresh A: Apr 1, 2013 - listen online, location, contact, schedule and broadcast ...

#### Mary Roach: 'Gulp'

#### townhallseattle.org/mary-roach-gulp/

Mary Roach, called "America's funniest science writer," ventures down the hatch on a one-of-a-kind tour of our insides. Roach introduces the scientists who ...

#### 'Gulp,' by Mary Roach - San Francisco Chronicle

#### www.sfchronicle.com/books/.../Gulp-by-Mary-Roach-4395356.php

"Gulp" is all about the tube - Roach prefers to describe it as a "railroad flat: a long structure, one room opening onto the next" - that extends from your pie hole to ...

#### Mary Roach (mary roach) on Twitter

#### https://twitter.com/mary\_roach

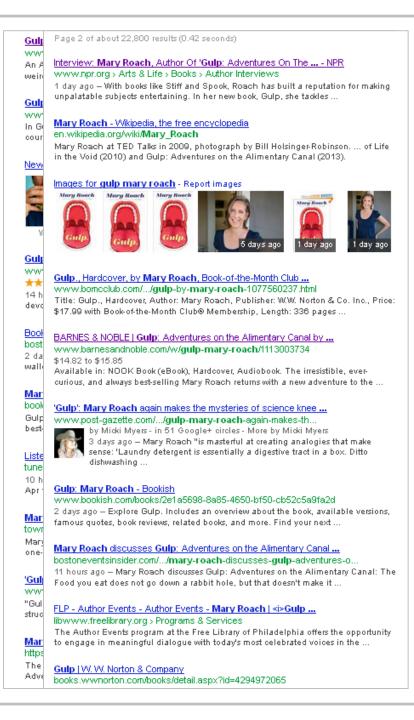
The latest from Mary Roach (@mary\_roach). I write books, most recently GULP: Adventures on the Alimentary Canal (April 2013). Also: STIFF, PACKING FOR ...

### Page One

When you search for "gulp mary roach" on Google, this is the first page of results.

Not surprisingly, Amazon is first.

The author's personal website is on the first page of results, and so are Good Reads and her publisher.



## Page Two

On the second page of results, you see Barnes & Noble and Bookish.

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	in the \	Get details for Mary Roach - Gulp: Adventures on the Alimentary Canal, including
New		date, start time, driving directions and more. Find other - Ethnic & Cultural
	Images	
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		www.motherjones.com//mary-roach-gulp-interview-diges
		by Sarah Zhang - in 67 Google+ circles - More by Sarah Zhang
14		9 hours ago – Let Mary Roach be your guide through all things digestive.
0	Gulj	The author of winsome expositions on astronauts (Packing for Mars), cadavers
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14 h devo	Title: G	Mar 19, 2013 – Details Release Date: Apr 01, 2013; Writer: Mary Roach; Genre:
deoc	\$17.99	Nonfiction; In Gulp, she roots around the bowels of research literature for
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Apr	www.	date, her books have covered topics as diverse as death ("Stiff: The Curious
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Marg	Mary F	21 hours ago — Join author Mary Roach at Barnes & Noble for a talk about her new book Gulp: Adventures on the Alimentary Canal, her latest rollicking foray
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https		https://itunes.apple.com/us/book/ <b>gulp</b> -adventures/id587030278? The alimentary canal is classic Mary Roach terrain: the questions explored in Gulp
The	Gulp	are as taboo, in their way, as the cadavers in Stiff and every bit as surreal as
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## Page Three

## Where's Books-A-Million?

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		www.n	Oakland, California-based author Mary Roach has written books on such diverse
			popular science topics as death ("Stiff: The Curious Lives of Human Cadavers")
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## Page Four

## Still looking for Books-A-Million...

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## Page Five

There's Books-A-Million! It's on the fifth page...

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### **Relevance and Importance**

**Relevance and Importance** determine search engine result rankings. The more relevant a search result is, the more it will be chosen by users. The more users who choose to click on a search result, the more important it will be deemed by the search engine. The more important a search result is deemed, the higher its ranking will be in the search engine.

If we provide useful and relevant information to users, our rankings will, over time, improve, and we will, over time, get additional valuable traffic to our website.